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President's Message by Mark Lucas

I can tell its spring. It isn't the date that I go by, but the fact that no matter how hard I try I cannot seem to get in the house until after 9:00 PM.

There is just so much to do around the farm in the spring that it eats up the evening hours just trying to play catch-up. To make matters worse, I made the mistake this spring of fertilizing the lawn. I had not done that for years, now I remember why. Since it is graduation year for our son, I wanted the lawn to look nice and green for the party. Now we can't seem to get done mowing. We finish mowing on one end and start on the other, you know the drill.

It is a fun time of the year for us elk farmers. After several months of doing the feeding in the dark after work, I now get to actually see the elk each day. The cows are starting to get more round as calving approaches and the bulls are showing some very nice velvet growth. Each day as I look out over the bull pen I wonder, which do I let grow out and which do I velvet.

The product demand picture looks good this spring as well. The

demand for elk meat is strong even with the higher prices most producers are asking. I know we bumped our price to \$3.50/pound on the rail last fall and we still have more requests than animals to process. This is the first time that I have had to turn people away that wanted elk meat.

From what I have heard so far, velvet prices are looking respectable for this year. Let's hope that is the case in a month or so when we have velvet to sell. I have not heard much about shooter prices yet, but it feels like the demand is up there as well. Usually I am the one calling around looking for a buyer of shooter bulls and this year I have already fielded several queries about shooters for this fall. That's a good sign.

As you are out looking at your herds keep in mind that MnEBA is still looking for elk farms to sponsor a month on our elk calendar. Why not take a camera out and see if you can catch one of those classic "elk moments" to share. You can sponsor a month on the fundraiser calendar to advertise and promote your farm. Contact Brenda at the MnEBA office for details.

It is an inexpensive way to advertise your farm to a highly targeted audience.

There are a couple dates that you want to make sure you get on the calendar for this summer. The first is July 21st which is the MnEBA Summer Picnic. We have really had a good time the past few years at the picnic. It is pretty low stress with a lot of time for good eats and friendly conversation, not to mention a chance to snoop at someone else's facilities where you can possibly pick up an idea or two. More details inside the newsletter.

The second date to remember is the NAEBA convention which is in the Twin Cities on the first few days of August at the Northland Inn. It is not very often we are the host state of the NAEBA convention so take advantage of it and plan to attend. We will likely be calling on a few of you to help out as the date approaches.

Take care and have a safe calving and velvet season.

Mark Lucas

MnEBA News is a bimonthly publication of the Minnesota Elk Breeders Association. It is mailed out on the first day of February, April, June, August, October, and December. Deadline for information, articles, and advertisements is the 15th of the preceding month.

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Mission Statement

The Minnesota Elk Breeders Association represents a unified voice that strengthens the Elk farming industry in Minnesota by creating awareness about Elk production and promotion and consumption of Elk products.

Market Watch

Breeding Stock Interest & Prices on the Rise

Reprinted from the May 2012 edition of NAEBA News

The past couple years there have been more elk breeding stock sales throughout North America after several years of very slow sales. The lower overall number of cows being calved throughout North America has led to a supply shortage on breeding stock. The 2011-2012 fall and winter seasons have definitely seen an increase in sales.

Last fall there were several private sales of bred cows. Prices for those sales averaged around \$3,000 with a range of \$2,000-\$3,500. Sales varied from small groups of just a couple cows to larger groups of almost 100 cows. With butcher prices putting a floor for cow prices at about \$1,000, most producers are starting their bred cows pricing schedules at about \$2,000. Producers with cows having proven production and a higher genetic potential have been pricing cows from \$2,500-\$3,500 with a few higher than that.

On the breeding bull side of things we have heard of a several sales as producers are looking to improve their herd with a larger sire. Most pricing on young bulls is based on production combined with projected size at maturity. Bulls sold have varied from spikers to mature bulls. We have heard of a spiker selling for \$17,500, a 5 year old selling for \$15,000 and mature bulls selling over \$20,000.

For the first time in many years elk were exported out of the state of Michigan. Elk have also been imported into the state of Montana, so much for the public perception that elk ranching is dead in Montana. Many producers are realizing that movement of elk isn't as difficult as it was perceived to be and also that a closed herd status doesn't carry the weight that it once did.

There were two separate elk auctions in Alberta this year. The first was the Alberta Elk Ranchers Production Sale put on by Gateway Auction. The second was the Alberta Elk Commission Animal & Semen Auction. The average between these two sales was Bred Cows-\$2,324 High selling lot of \$6,100, 2010 Females-\$1,227, 2011 Females-\$1,484, Hard Horn Bulls-\$5,400-\$8,900, 2010 Bulls-\$2,830, 2011 Bulls-\$2,009 with one white bull calf bringing \$8,200 (not included in average). Both sales were well supported and once again the cows and calves showing known production and a superior genetic potential brought higher money.

I feel that it is time for the elk industry to start selling, moving and marketing animals in earnest. If we as an industry don't start pushing the issue who will? I have often heard the saying "Life is what you make it." The same goes for the elk markets, we have holed up for ten years just trying to avoid getting beat on by the many entities against us. I for one feel it's about time we step out and realize that we can move elk and if I buy an elk from someone with similar status as mine it doesn't mean I won't be able to move elk. Look at the whitetail world, a good share of them sit in the same geographic areas we do and yet CWD was just a blip on the screen. They have been moving animals and having sales all along. At the NADeFA convention one lot of half interest on (6) 2011 bucks and (6) 2012 buck fawns still to be born brought **\$700,000**. Another lot of choice of 2 yearling bucks brought **\$400,000** off of one of the top farms. I understand there are definitely some different dynamics at play in the whitetail world but not a 100 fold difference. The point is that we need to realize the days of the sky is falling have long since gone, take a look outside the sun is out and as you look around there aren't near as many elk. Supply and demand dictates market prices. Right now supply is short and demand is high in virtually every aspect of the elk world.

Eric Mohlman, 402-469-1831

Market Watch continued...**Contract For Velvet From One Buyer Available NOW**

You can know what you're being paid before you cut!

Scott Salonek is currently buying 2012 velvet under contract, as a producer contact Scott @ 612-850-8684 cell, 763-422-1810 home, 763-428-8561 office. Terms of the contract are you as the producer estimate your 2012 total pounds of velvet, a contract and return envelope will be sent to you the next business day. Contract price for 2012 is \$30.00 per pound on grade A velvet, upon signing and returning the contract, Scott will then send you a \$5.00 per pound deposit on your estimated pounds for 2012. The final \$25.00 per pound on A grade velvet will be paid when we arrange delivery or pick up of your total velvet pounds sometime before August 10th 2012. A velvet collection will be set for July 7th & 8th at the home of Larry Gerdes in Bay City WI for those that are finished cutting.

The purpose of the contract format this year is to give the producer a solid price before all your bulls are cut to help maximize the return on your farm and help determine what bulls will make money for you on velvet production. This should also make the buying and collection part very simple for me because I will know where to pick up and how much room is needed.

The contract will be similar to a grain contract; you must produce the pounds you contract. I will not be critical on this unless you are more than 20% short of what you contract, so estimate a bit short of what you think and your estimate will not affect you other than your deposit.

I have convinced my buyer to try this for 2012 as a benefit to you the producer and also I have a very busy summer at the wrong time. My daughter is getting married on June 30th, so the week before and after I have no time for velvet. On July 14th I will be on vacation until the 27th, I am looking to fill one container and have the buying process completely over by June 7th, you will know what you are getting, I will know how much has been contracted. We can get together either before July 13th or from July 30th to the competition or just after to get settled up. Please understand I need this handled and headache free by June 7th!

Thank You,
Scott Salonek

Velvet - The velvet season is well underway. Some of the older bulls are getting cut now and your spikes should be 1/2 to 3/4ths cut already. The frustrating thing for most producers is we don't get a price out by May/June before we cut. We don't have a price yet but all indications would lead me to believe it should be as good as last year or better. There was no carry over velvet from last year which means buyers should be actively looking for antler.

With a price or not, you need to do what's best for your farm. We need a good mix of velvet and hard antler bulls to supply the markets. On my farm I need to cut all the younger bulls and spikes and grow out a handful of older bulls. To generate my maximum dollars, this is what pays the bills. If it is too much to ask of you to cut velvet, then don't complain that there is no money in elk.

Meat - The meat market continues to go up with pricing now at \$4.00/pound on the rail. If you have any open cows or after you velvet some lower end bulls you find they are not worth feeding another year, let me know because the meat prices are at an all time high!

Regards,
Brian Wagner, 612-366-5078

**Minnesota Board of Animal Health (BAH)
Farmed Cervidae Advisory Committee
April 19, 2012
Meeting Minutes**

The Board of Animal Health (BAH) Advisory Committee on Farmed Cervidae met on April 19, 2012 at the Freeman Office Building in St. Paul, MN.

In Attendance:

Paul Anderson, Bill Hartmann, Bethanie Park, Carl Denkinger, Jeff Smith, Malissa Fritz, Mike Stine, Sheryl Shaw, Mike Fier, Lou Cornicelli, Mark Lucas, Brenda Hartkopf, Glen Zebarth, Jim Byrne, Don Olson, Brian Wagner, John Beem, Gary Olson, Steve Dougherty, Daryl Simon, Leroy Haffner, Dennis Niess, Jim Rasmussen, Julie Getschmann, Dennis Udovich, Shawn Schafer, Rodney Tollefson, Tod Adams, Heather Foulter.

Introductions:

Members and visitors introduced themselves and talked briefly about their involvement and interest in the Farmed Cervidae industry and what they hoped to discuss at the meeting.

Welcome:

Bill Hartmann, Executive Director of BAH and State Veterinarian, welcomed committee members and visitors to the meeting. He talked about the desire to work with producers to ensure that BAH makes sound decisions. He talked briefly about the importance of tagging in tracing animals. He thanked the committee for their support.

Mike Stine of USDA-APHIS-VS discussed the cuts in funding for chronic wasting disease (CWD) testing. Bill Hartmann said that BAH will pay for the cost of the lab test for as long as funding is available.

Program Update:

Paul Anderson summarized the number of farmed cervidae herds and inventory currently in Minnesota. There are 532 farmed cervidae premises in Minnesota. There are currently 5,196 elk, 6,453 whitetail deer, and 1,350 other cervidae species in Minnesota for a total inventory of 12,999. The number of premises and inventory are both down. Prices of elk meat have increased and as a result mostly female elk were slaughtered.

Enforcement:

Paul Anderson discussed the enforcement issues currently being addressed. Escapes continue to be a problem. The number of escape incidents in 2011 was not an improvement over previous years. Often escapes are due to human error and gate issues, both of which are preventable.

BAH field staff inspectors are walking all perimeter fencing to ensure that fences meet the 96" requirement and are in good repair. Producers have been able to correct the issues that arise during inspections by raising fencing and closing gaps at the bottom of fencing that are greater than six inches.

Paul Anderson also discussed the need to visualize all animals to verify tagging during inspections. BAH has increased efforts to reconcile inventories and tagging is essential in this effort.

Ear Tags:

Alflex radio frequency identification (RFID) tags were introduced to the committee. The proposed tags are smaller than the cattle tags and would be considered official for all purposes of state requirements and out of state shipping requirements. These tags would not include a producer's premises number but would be distributed direct to producers in a manner that would make them easily traceable. The tags have both a visual component where the 15 digit number is readable as well as an RFID that could be read electronically. The plan would be to start using the tags for new stock. Tod Adams of Alflex is working with USDA to get the tag approved for official use. The group was overwhelmingly in favor of using such tags and shared a desire to move away from USDA approved metal ear tags that are typically used and have poor retention rates.

CWD Testing:

Paul Anderson discussed CWD testing requirements. CWD testing is still required for animals that are moved direct to slaughter out of state. In light of proposed federal rules, some states will be backing off on testing requirements for level 6 herds. A review of surrounding states show that for interstate movement, states will still expect 100% testing even at a level 6. Statistics show that all deaths need to be tested to find a low prevalence disease. Testing at the University of Minnesota Veterinary Diagnostic Laboratory for CWD is currently \$25 and covered by BAH as long as funding is available.

Federal Rules:

The federal rules may be released later this year. The rules would likely be a minimum requirement and states could have their own requirements that go above the federal requirements. Once the federal rules come out, USDA will review the state program to ensure that we meet the standards. The rules will have a double tag

requirement, one must be official. CWD testing will be changed to 12 months of age. Level 6 herds will not have to test slaughtered animals according to the federal rule, but Minnesota will still require all to be tested. Interstate movement would require five years of CWD surveillance.

State Rules:

The Board is working on adopting new rules. Changes to the farmed cervidae program will include requiring identification of animals with one official ear tag. Federal rules may require two types of identification for interstate movement, an official ear tag plus another type of the producer's choosing. Proposed rule will require CWD testing at 12 months of age. An intrastate movement requirement would be added so that a producer must be at a level 4 (three years of surveillance) in the CWD program to send or receive animals.

Endemic Areas:

The proposed rules defines a CWD endemic area as a geographic area as determined by the board where CWD is present in wild cervidae population. The question has come up on how we release an area once it is defined as CWD endemic. The group generally felt that two full seasons of DNR testing that comes back negative in the wild would be sufficient to release an area and lift the quarantines placed on farms in the area. If funding is available, the DNR typically tests for three seasons following a positive CWD case in the wild. The 2011 hunt season provided 1,105 samples from zone 602, all were negative. In 2012 the DNR plans to test 1,100 samples in zone 602.

Infected Herds:

Producers have asked what will happen to future infected herds when there is no federal indemnity money available to buy those infected herds. There was much discussion on what options those herds would have when they are under quarantine. No consensus was reached as to what the best plan of action would be for maintenance of infected herds and cleanup plans.

Double Fences:

There have been some producers interested in establishing a status to indicate that they have double fenced. Paul Anderson said that BAH can verify that double fencing meets one of the three approved standards during inspections. BAH will keep track of the date a premises has been approved as double fenced.

Shooting Preserves:

Current Minnesota laws do not restrict shooting operations as long as they meet all the requirements of all farmed cervidae. All animals must be tagged, all deaths must be CWD tested, and an inventory must be kept. If all deaths are not tested, the statistics do not work in finding a low prevalence disease such as CWD. Without having all animals tagged, it would be impossible to reconcile inventories or determine whether deer were wild or farmed. The majority of the committee members indicated that they do not want to open up the laws to scrutiny and change. In Minnesota there are several shooting operations that have been able to work within current requirements by keeping a separate breeding herd and only letting out bucks, bulls, and stags for hunting.

Tuberculosis Blood Test:

There is a blood test for tuberculosis that holds promise for future use. At this time the blood test has not yet been approved by USDA as an acceptable official test for tuberculosis.

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Minnesota
Board of Animal Health

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www.bah.state.mn.us

News Release

FOR IMMEDIATE RELEASE: Friday May 25, 2012

Contact: Malissa Fritz, BAH Communications Director, 651-201-6830

Chronic Wasting Disease found in a farmed deer from Ramsey County

Mandatory surveillance program leads to detection of the disease

ST. PAUL, Minn. – The Minnesota Board of Animal Health today announced that a farmed red deer from a Ramsey County herd tested positive for Chronic Wasting Disease (CWD).

The brain stem from a two-year-old female red deer was submitted for testing at the University of Minnesota Veterinary Diagnostic Laboratory, where preliminary results were positive for CWD. The National Veterinary Services Laboratory today confirmed the positive test. The Board of Animal Health has placed the herd under quarantine and is working with the owners to determine the herd's future.

The red deer died on the farm on May 10. The animal was tested for the disease as part of Minnesota's mandatory CWD surveillance program, which has been in place since 2003. Farmed cervidae producers in Minnesota must test all deer and elk over 16 months of age that die or are slaughtered.

This herd has been registered with the Board of Animal Health since 2000. "This herd is an example of farmers who take great care in the management of their animals," said Dr. Paul Anderson, assistant director of the Board of Animal Health. "In their 12 years of herd registration with the Board, this producer has met all of the requirements."

The Board of Animal Health is coordinating with the Minnesota Department of Natural Resources (DNR). The DNR is currently evaluating the situation and will likely test wild white-tailed deer in the area this fall.

CWD is a fatal brain and nervous system disease found in cervidae in certain parts of North America. The disease is caused by an abnormally shaped protein called a prion, which can damage brain and nerve tissue. Infected animals may show signs of the disease including progressive loss of body weight, behavioral changes, staggering, increased water consumption and drooling. In later stages of the disease, animals become emaciated (thus "wasting" disease).

According to state health officials and the federal Centers for Disease Control and Prevention, there is no evidence that CWD can be transmitted to humans.

For more information on CWD and the Board of Animal Health, visit www.bah.state.mn.us.

Federal CWD Rule Moves Forward

News Release by the North American Deer Farmers Association (NADeFA)

May 12, 2012 – "It" could finally happen! What you ask? The Federal CWD Rule could finally make its way into the Federal Register and become law. We received word on Thursday that the CWD Rule has finally cleared the Office of Management and Budget (OMB). This was a major focus of our industry Fly-In to Washington DC, and our lobbyist at Capitol Hill Consulting has been holding the pressure on ever since. I would like to share an email from our lobbyist as to where do we go from here or when can we expect the final steps to be completed.

Shawn Schafer

Shawn, the good news for the day is that OMB cleared (finally!) the rule and sent it back to USDA. I just got off the phone w/ APHIS, and I thought it would be helpful for everyone to know what to expect next....

- Once OMB clears a rule, it is sent back to the agency of jurisdiction, so the rule was returned to APHIS/USDA.

- APHIS/USDA has a set of procedures in place that every rule has to clear, kind of a final round of sign-offs, if you will. Department officials have to be notified of the finalization of the rule and can request to be briefed on it, if they so choose. Several official signatures have to be given, and USDA has to put their communications plan in place for rolling out the rule.

- I would expect this to take up to 1-2 weeks. It can happen more quickly if all the right parties are motivated, so your email about the animal health meeting next week should be helpful. But in all candor, I would be surprised if the rule is public by next week.

- The final step in this process, USDA sends the rule to the Federal Register for printing. The Federal Register has to ready the document for printing and it routinely takes the Federal Register 3-5 days to print a document. Once the Federal Register has formatted the document and assigned the final print date, they contact USDA to let them know. Then, APHIS should reach out to the industry to give us about 24 hours' notice, before the rule is made public.

Amanda R. Hill
The Capitol Hill Consulting Group

Velvet Season Finishes Up in New Zealand

Reprinted from the April/May edition of Deer Industry News, New Zealand

Most exporters report a continuation of strong demand for New Zealand velvet at the latter end of the season. After the uncertain start, with exporters reporting reluctance by buyers to enter the market in October, demand improved as soon as the first sales were made and prices held for the remainder of the season.

Furthermore, velvet prices at retail are also reported to have held throughout the season and demand through Oriental medicine clinics remained stable. The second highest

consumption period for velvet through traditional Oriental medicine clinics is now, during the northern hemisphere spring. Stock levels in Korea are reported to be low as the importers appear to be buying on an as-needed basis from China.

Statistics New Zealand reports that almost double the amount of velvet was shipped to China for the first five months of this season at \$8.2m compared with \$3.0m for the same period last year.



MnEBA Summer Picnic

Saturday July 21, 2012

Double A Elk Farm ~ Richard & Debra Zajac
9526 410th Avenue, Hillman, MN 56338

*Mark your calendars for a fun day of good eating,
socializing, touring and learning!*

Tentative Schedule

Noon Potluck Meal – Utensils and non-alcoholic beverages provided.
Bring a dish to pass. Bring along lawn chairs if you have them!

1:30 pm MnEBA Summer Meeting

3:00 pm Hospitality

Directions

From Foley:

Go east on Hwy 23 two miles to Ronneby. In Ronneby take a left (north) onto Benton Cty. 6 which eventually turns into Morrison County 33; go appx. 17 miles. Take a right onto Morrison Cty. 246 (new tar road) east two miles, take a right onto 410th Ave south 3/4 mile right into our yard.

From Pierz:

Go south on Hwy 25 six miles to Buckman, in Buckman at the church take a left onto Morrison Cty 34, go twelve miles to a stop sign. At the stop sign take a left onto Morrison Cty Rd 33 north one mile. Take a right onto Morrison Cty 246 (new tar road) east two miles, take a right onto 410th Ave south 3/4 mile right into our yard.

From Milaca:

Go north on Hwy 169, seven and half miles, take a left onto Mille Lacs Cty 16 west five miles. Take a right onto a gravel twp. road (170th Ave) north three miles curves to the left - go west two miles till you come to the tar. At the tar take a left onto 410th Ave go south 3/4 mile right into our yard.

South Korea's changing market

Reprinted from the April/May edition of Deer Industry News, New Zealand

Most importers report an increasing trend of consuming velvet (particularly New Zealand velvet) as a food, packaged in ready-to-use forms. They cite convenience as one of the leading factors, where consumers are able to keep healthy on the run. Product expansion is occurring with retail shops, online distribution channels, door-to-door sales and home shopping networks all promoting velvet to different consumer groups. Previous reports of one product consuming around 8 percent of

New Zealand's annual velvet production are starting to expand into other product groups and companies targeting youth, teenagers, young adults, busy parents and the elderly. Many of these products are presented as premium and high quality, which fits the desired position of New Zealand velvet.

South Korea's Oriental medicine industry also reports stability from its members in terms of consumption of New Zealand velvet.

NAEBA's 22nd Anniversary Annual Conference & International Antler Competition August 2 – 4, 2012



Northland Inn ~ Brooklyn Center, MN

The North American Elk Breeders Association (NAEBA) is pleased to invite all elk producers to attend NAEBA's 22nd Annual Conference and International Antler Competition on August 2-4, 2012. This year's convention will be held at the newly renovated Northland Inn, soon to be the Minneapolis Marriot Northwest in Brooklyn Center, MN. This venue is located on I694 and can be easily accessed from any direction!

The theme of this year's convention is "Up, Up and Away! Elk are on the Rise!" It has been a long time coming but we can safely say that all markets are stronger than they have been at any time in the past ten years and look to remain steady to rising. A shortage of animals is being felt in all markets. The breeding stock market which had been sluggish for a number of years is now picking up momentum, so much so that NAEBA is holding the first association-sponsored elk sale in many years at this year's convention on Saturday August 4th! This sale will feature some of the very best genetics in North America, you won't to miss it!

Besides many great seminars, there will also be time to network with breeders from across the country and have a great time enjoying the comedy of local comedian Jerry Frasier and of course the ever present Hospitality Room!

Make plans to bring your entire family, the Twin Cities area has something for everyone! From shopping locally at Arbor Lakes to traveling just a little bit farther west to Cabela's to taking the kids to Valley Fair, Minnesota Zoo, Mall of America or one of many interesting museums in the area, there is much to do! Plan to spend time before or after the convention to take advantage of these fun, summer opportunities!

International Antler Competition

Again this year, there will be no regional antler competitions, just the International Antler Competition. Antler registration fees are very affordable at only \$25 per set! Bulls entered into the competition must be Gold or Silver registered and a copy of their registration papers must be included with the application. Even if your bull(s) are not currently registered, there is still time to get this done. Just call Eric or Kim at the NAEBA Office at (402) 756-3355 and they will let you know what you need to do.

New this year, bulls must have a photo of the bull with a visible eartag for all velvet entries. Hard antler bulls will need a picture for the 2013 competition so make sure to take a picture of those bulls before cutting hard antler or before they drop next spring.

Also new this year, there will be Premiere Breeder Awards for three different classes: Velvet Antler, Typical Hard Antler and Non-Typical Hard Antler. Points will be earned for each entry placing down to 6th place, so even if your bull is not in the top three, it can still earn points!

Even if you're not able to attend the convention or can't get there on Thursday to register your antlers, you can still send your antlers to the competition with someone who is attending. Just make sure to fill out and sign the application form (find one at www.naelk.org), and send along a copy of the gold or silver registration form and payment of \$25 per set.

The antler competition is always a great place to find a new blood-line to add to the herd, or just to see what other breeders are producing in their herds. With this year's International Antler Competition in the state of Minnesota, this is time to participate and/or check it out!

Make sure to return your conference registration form and payment before July 1st to save on registration fees!

For more information, contact Brenda Hartkopf, Convention Coordinator at 320-543-2686 or the NAEBA Office, Eric or Kim Mohlman at 402-756-3355. Hope to see you there!!!

**22nd Annual North American Elk Breeder's Association
ANNUAL CONVENTION & INTERNATIONAL ANTLER COMPETITION**
August 2-4, 2012 ~ Northland Inn ~ Minneapolis, Minnesota

Name _____ Spouse Name _____
 Children's Name (for badge) _____
 Ranch/Business Name _____ Phone Number _____
 Address _____ City, State/Zip _____

Full Registration (*Registration includes meals, seminars and trade show.*)

	Until July 1	After July 1	
Single	\$175	\$200	\$ _____
Couple	\$325	\$375	\$ _____
Day Pass	\$75	\$100	\$ _____
Child (7-18)	\$25	\$50	\$ _____
Child (6 & under)	Free	Free	\$ _____

Exhibitor Booth Registration (*Includes 10'x10' area, one 8' skirted table and two chairs.*)

Sign up by June 15th to be included in the show program.

- Royal Exhibitor (*One booth space*) \$100 \$ _____
 _____ *Place check here if electricity is needed*
- Monarch Exhibitor (*Two booth spaces & choice of space, first come, first serve*) \$250 \$ _____
 _____ *Place check here if electricity is needed*

Contact _____ Name(s) on badges _____
 Description of products or services offered _____

Contributions/Donations

This event is NAEBA's largest fundraiser! All donations and contributions generate revenue which will allow NAEBA to operate throughout the coming year. Please consider making a monetary or item donation to benefit NAEBA. Make sure to note your item(s) below to ensure your donation is included in the onsite conference program. The committee will decide whether the donations will appear in the LIVE or SILENT auction. Item description(s) _____

Sponsorship

To call attention to your company in a big way, several opportunities to sponsor convention events are being offered. **As an added bonus, anyone donating \$1,000 cash or more will receive a FREE convention pass!** Remember, ADVERTISING DOESN'T COST – IT PAYS!

- Trophy (1st, 2nd, 3rd) – \$75/each (*designate classes* _____) \$ _____
- Coffee Break – \$400 \$ _____
- Hospitality Suite Sponsor (*call for details*) \$ _____
- Entertainment – \$1,500 (*includes (2) complimentary convention passes PLUS reserved banquet table*) \$ _____
- Evening Banquet – \$3,000 (*includes (3) complimentary convention passes, free Royal booth, PLUS reserved banquet table*) \$ _____

TOTAL DUE \$ _____

Hotel Information

Northland Inn – Reservations (763) 536-8300. Ask for NAEBA's special conference rate of \$99.00 per night. All guest rooms are suites! Room block deadline – **Sunday, July 15, 2012** (*Very important!!! Hotel may not honor reduced rate after this time!*)

Payment – USD Funds

Circle one: Check Visa/Mastercard Discover American Express
 Check number: _____ Credit card number: _____ Three Digit Security Code _____ Exp. Date: ____/____
 Card holder signature: _____

Please remit registration and payment to:
NAEBA, 4985 West Blue Hill Road, Ayr, NE 68925
(402) 756-3355 * (402) 756-4356 Fax

CONTACTS: Brenda Hartkopf, Convention Coordinator (320) 543-2686 or Eric or Kim Mohlman at the NAEBA Office (402) 756-3355.



NAEBA's 22nd Annual Conference & International Antler Competition

TENTATIVE SCHEDULE OF EVENTS

Up, Up & Away! Elk are on the Rise!

Thursday, August 2

Noon – 9 pm	Exhibitor Set-up
Noon – 9 pm	International Antler Check-in
1:30 – 3:30 pm	NAEBA Board Meeting
4 – 6 pm	Velvet Cutting School
7 – 9 pm	Hard Antler Judging School
9 pm	Hospitality

Friday, August 3

8 am – 8 pm	Breakfast On Own
	Antler Judging
	Tradeshow
	Silent Auction
	NAEBA Info Desk
	Elk Meat Products Entry
	Photo Contest Entry & Voting
9 am	Welcome to Minnesota
9:10 – 10 am	General Membership Meeting
10 – 10:30 am	Break
10:30 – 11:30 am	Regional Meetings
	Western
	Northeast
	Central
	North Central
	Southern
11:30 am – 1 pm	Lunch On Own
1 – 2 pm	SEMINAR – Controlling
	Skyrocketing Feed Costs
2 – 3 pm	SEMINAR – It's All About
	Production – Performance,
	Prediction & Profit by
	<i>Ian Thorliefson</i>
3 – 3:30 pm	Break
3:30 – 5 pm	SEMINAR – Industry Public
	Relations Campaign and Other
	Updates by <i>Charly Seale</i>
5 pm	Cash Bar Opens
6 – 7 pm	Evening Banquet
7 – 8 pm	Entertainment –
	<i>Comedian Jerry Frasier</i>
8 pm	NAEBA's Fun Auction
10 pm	Hospitality

Saturday, August 4

7 – 9 am	Breakfast On Own
8 am – 7:30 pm	NAEBA Board Meeting
	Antler Judging
	Tradeshow
	NAEBA Info Desk
8 am – 3:30 pm	Photo Contest Continues
	Silent Auction Continues
9 – 10 am	SEMINAR – Elk 101, Taking
	Flight with a New Elk Farm by
	<i>Minnesota Elk Breeders</i>
	<i>Association</i>
10 – 10:30 am	Break
10:30 – 11:30 am	SEMINAR – Elk Economics,
	The Sky's the Limit! by
	<i>Ian Thorliefson</i>
11:30 am – 1 pm	Lunch On Own
1 – 2:45 pm	Velvet Antler Competition Viewing
	& People's Choice Awards
	Voting
2:45 – 3:30 pm	Break
	Elk Meat Contest - sponsored by
	<i>Cervid Livestock Foundation</i>
3:30 pm	Meat, Photo, and Silent Auction
	Ends
3:30 – 5:30 pm	Hard Antler Competition Viewing
	& People's Choice Awards
	Voting
5:00 pm	Cash Bar Opens
6 – 7 pm	Evening Banquet
7 – 7:30 pm	Announce Winners of Photo &
	Meat Contests, Silent Auction
	Results, NAEBA Awards &
	Premiere Breeder Awards
7:30 – 9:15 pm	NAEBA Select Animal & Semen
	Auction
9:15 – 9:30 pm	Closing Remarks
9:30 pm	Competition Antler Check-Out
9:30 pm	Exhibitor Tear Down
10:00 pm	Hospitality



NAEBA to Hold Elk Sale During National Convention!

Do you remember the days of the great elk sales in Cannon Falls and elsewhere across the nation? NAEBA will be hosting the 2012 NAEBA Select Quality Elk Auction on Saturday August 4th during the NAEBA Convention at the Northland Inn in Brooklyn Center, MN, the same day as the Elk 101 & Elk Economics seminars and the International Antler Competition. Talk about a big day! This day is geared as much for the new elk producer as for the producer who has been raising elk for 20 years!

Every NAEBA member has the opportunity to put up to two lots on the sale. NAEBA is looking for shooter bulls, breeding bulls, quality cows, calves, heifers and cow/calf pairs. While the sale will be limited to 20+/- animal lots, cow-calf pairs or even one lot of several shooter bulls are being encouraged. Please see www.naelk.org for a listing of the Rule & Regulations as well as the Consignment form. These items are also located in the May 2012 issue of NAEBA News.

Deadline to consign animals is **June 15th**! Please contact any member of the committee with questions or for more information.

NAEBA Office 402-756-3355
 Andy Azcarraga 970-250-2453
 Josh Lundberg 620-224-3522

Dan Lonneman 712-348-6235
 Brenda Hartkopf 320-543-3664

Elk 101 Seminar

An Elk 101 Seminar is being sponsored by MnEBA and will be presented at the upcoming NAEBA Convention & International Antler Competition on Saturday August 4th at 9 a.m. This will be followed up by an Elk Economics presentation. The International Antler Competition takes place later that afternoon and there will be an Elk & Semen Sale later that evening!

If you know of anyone interested in getting into the elk industry, or someone who has recently begun, this seminar and day is for them!!! Please let them know so they can make plans to attend!

See more info about the NAEBA summer event on Pages 9-11 of this newsletter!



SPRING COULEE FREEZE DRYING
 is open and drying velvet
 for your market needs.
*Call us with any questions regarding harvesting,
 marketing and associated costs.*

Did you know:
 When converting green
 antler to encapsulated
 bottled antler velvet 4 lb.
 green antler equals 1 lb.
 dry antler which equals
 28 bottles of 250 mg./60
 count bottles?



**SPRING COULEE
 FREEZE DRYING**

You can contact Bill and Karen Knutson
 608-526-4477 or miniman41@centurytel.net
We look forward to working with you in the future.

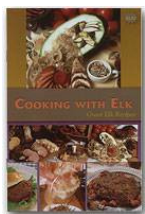
MnEBA Promotional Materials

The following items are available for promotional purposes. To see the full line of MnEBA promotional offerings, check out www.mneba.org and click on the "Promo Materials" button.

You can order online and pay by credit card or print off an order form and mail it to the MnEBA office along with a personal check. Contact info@mneba.org or call the MnEBA office at (320) 543-2686 with further questions.

MEAT PROMOTIONS

Elk Meat Poster 11" x 17" laminated poster in full color featuring elk burger and steak. Can personalize free of charge, no minimum order. \$5/each.



"ELK, Meat for a Healthy Life" Brochure 50 ct., \$10/each

3rd Edition "Cooking With Elk" Cookbook

1-9 copies, \$2.00/each; 10-99 copies, \$1.50/each; 100+ copies, \$1.00/each (*pictured*)

Table Tents feature a juicy elk burger, a MUST HAVE for restaurants selling elk burgers. Sold in packs of 20 for \$5.

VELVET PROMOTIONS



Velvet Antler for People Brochures is an updated, general velvet antler brochure. \$12.50/pack of 50 (*pictured*)

Velvet Antler for Pet Brochures is a first of its kind general info brochure about velvet antler & pets. \$12.50/pack of 50

Velvet Antler Brochures is a general velvet antler brochure produced by NAEBA. \$.30 each

GENERAL INFORMATION



Elk Info Brochure with general elk health and market info. FREE to MnEBA members up to 100 copies. \$.50 each to non-members. (*pictured*)

Raise the Legend Book, a general info booklet specifically created for the new breeder or those contemplating raising elk. Up to five copies FREE to MnEBA members!

Elk, America's Greatest Animal – Minnesota Elk DVD (NEWLY REVISED!) A DVD promoting all elk markets, with special emphasis on promoting Minnesota grown elk. Great tool for speaking to civic groups and classrooms. \$5 each.

HOME DÉCOR

Price includes shipping & handling.



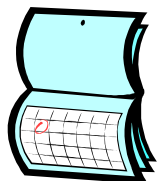
Elk Trashcan (*pictured*) \$25 each

Elk Rug (Small) \$27.50 each

Elk Rug (Large) \$40 each

Now Available!

Five Sponsorships Still Available for the 2012 MnEBA Gun Calendar Raffle



MnEBA members still have an opportunity to sponsor a month in the MnEBA gun raffle calendar. Sponsorship applications went out with the April 1st newsletter and five sponsorships remain open! Calendars need to be ready for the July 21st MnEBA Summer Picnic in Hillman, MN and also for the upcoming NAEBA Convention in Minneapolis so we need to fill these sponsorships quickly!

Sponsorship is easy! All that's needed is a picture from your farm, a business card (or business card info) and payment. This is a great way to advertise your special bull or other elk from your farm to hundreds of people for an entire calendar month! Please consider sponsoring a month in the calendar to help fill the remaining months.

New this year, there will be a big incentive to sell more calendars which would allow the opportunity for more members to benefit. Any member selling 30 or more calendars and turning in those stubs and money by December 31st will receive a free 2013 MnEBA membership (up to a \$125 value)! There is no limit to the number of members who can receive this benefit!

Pictures Needed! Most producers who have paid for their calendar sponsorship have not yet submitted their pictures. These are needed ASAP! Please forward them to the MnEBA Office as soon as possible. Remember, picture quality is of utmost importance. Electronic pictures work the best, higher pixels are better. Hard copy photos do not enlarge well, but a high quality full size 8½ "x11" hard copy photo will work just fine.

Please forward any questions or comments to the MnEBA Office at 320-543-2686 or info@mneba.org.



MnEBA Scholarship Winner Announced!

Kaitlin Hartkopf, a senior at South Dakota State University (SDSU) majoring in Dairy Production with a pre-vet emphasis, has been chosen by an independent panel as this year's recipient of the MnEBA Scholarship Award! She is the daughter of MnEBA members Lance & Brenda Hartkopf and granddaughter of MnEBA members Paul & Barbara Hartkopf. Kaitlin was one of four very deserving applicants who applied for this year's scholarship.

At South Dakota State University, Kaitlin is an active member of the SDSU Dairy Club, a member of the SDSU Dairy Challenge Team that competed at nationals in Roanoke, Virginia last spring, and was recently inducted into the National Honor Society of Agriculture.

Kaitlin's career goal is to work in the dairy industry as a field representative. Other career paths could also include working for a feed company, creamery, or the Dairy Herd Improvement Association (DHIA).

STYX

TEQUILA SON

24.82 lb. — 1st Place 2011 International Antler Competition

20 in. + 1st and 2nd tines in Velvet — 39.5 in. wide at the 4th tine in velvet.

Best combination of WIDTH, VELVET, WEIGHT AND HIGH SCORING TINE LENGTH!

Excellent quality Styx semen has been tested and is ready to go!



OBI-WAN

19.96 lb. — 3rd place 2011 International Antler Competition. 36.5 in. wide at 4th in velvet. Yoda son out of a Blast cow. This bull is for sale as a breeder bull.



ZEUS

20.09 lb. — 2nd place 2011 International Antler Competition 37 in. wide at 4th tine in velvet. Drops on 3rd tines. Tequila son out of an Bounty King cow. Semen for sale, tested and ready to go. \$150/straw

MOHLMAN ELK FARM

Eric, Kim, Chase and Kyra Mohlman

402-469-1831

mohlmnelk@gtmc.net

MnEBA Kitchen

Here's a quick & hearty elk steak recipe for those busy summer nights when you have just a short time to make supper!

Elk Tenderloin with Mushroom Gravy

1 lb. elk tenderloin, cut into ¾" thick pieces	3 Tbsp. all-purpose flour
3 Tbsp. butter, divided	2 cups beef broth
2 Tbsp. onion, finely minced	½ tsp. pepper
½ pound mushrooms, sliced	¼ tsp. salt
1 tsp. garlic, minced	¼ tsp. thyme
1 Tbsp. soy sauce	




Melt 1 Tbsp. butter in a large non-stick skillet and heat over medium-high heat. Add the elk steak and saute for 5 minutes, browning on all sides. Remove from pan and tent with foil. Be careful not to overcook!

Melt the remaining 2 Tbsp. butter in the skillet and add the onions and mushrooms. Saute for 4 minutes. Add the garlic and saute for 30 seconds, stirring constantly.

Stir in the soy sauce. Sprinkle in the flour and cook for 1 minute, stirring constantly. Gradually whisk in the broth and stir until smooth. Add the salt, pepper and thyme. Bring to a boil and cook for 2 minutes until thick.

Return the meat and accumulated juices to the pan and cook until heated through. Serve over egg noodles or steamed rice.



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Leo Windschitl
at 800-519-0658 (cell)
or 218-575-2490 (office)

ADM Alliance Nutrition's elk feed provides the nutritional fortification for growth and development of trophy racks.

Product offering includes complete feeds, concentrates, mineral pellets, free-choice mineral, and protein blocks.

"My animals have never hesitated to eat any of ADM Alliance Nutrition's elk products. Therefore, performance has been good; no weak calves, good antler growth, etc. I have also received good service through my local sales representative Leo Windschitl." —John Johnson, JoMar Elk Ranch


ADM Alliance Nutrition
takes elk to the *trophy class.*



ADM Alliance Nutrition®
Proven Performance from Innovative Nutrition®

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an_deerhelp@admworld.com

Feeding elk is illegal in some areas. Check with local wildlife officials on legality of feeding elk in your specific area.



Vet Corner by Glen Zebarth, DVM

Reprinted from the May 2012 edition of NAEBA News. Having a purity test once again available to producers should aid in getting bulls into Colorado if unable to be NAEBA registered. It is my understanding that NAEBA will also pool several producer test samples together and send them in as a group to get to the lower cost levels. Contact Eric Mohlman at the NAEBA Office at 402-756-3355 for more information.

NAEBA Purity Test Now Available!

NAEBA has worked in partnership with Biogenetics Services, Inc. (BGS) to create a purity test of high accuracy standards. We started the process by attempting to use the tests that were available at that time (2010). After running several versions of those tests BGS was not willing to use that technology due to a less than desired accuracy rate.

BGS, then undertook the considerable effort of indentifying the specific protein based (DNA) markers that differentiate the elk and red deer species. NAEBA facilitated the collection of blood samples from members. BGS needed pure elk, pure red deer, and hybrid elk/red deer samples to create the controls needed for startup of the test. After several hundred samples for controls and test runs, BGS shows an accuracy rate of +/-95%. This purity test is considerably more accurate than any of the previous tests.

Biogenetics (SD Lab)	+/- 95% accurate
SRC (Saskatchewan Lab)	+/- 70-75% accurate
GenomNZ (New Zealand Lab)	+/- 70% accurate

This test is giving a report of genotypes based on DNA based banding codes. The pure elk is shown by an "EE" code. The pure red deer is shown by an "RR" code. A hybrid is shown by an "ER" code. This test is able to differentiate a homozygous elk or a homozygous red deer with great accuracy +/- 95%. It shows any potential red deer contributing genetics to a desired pure elk sample going back for several generations. It is not able to give a definitive percent of the red deer contribution to the genetic sample.

As part of NAEBA's agreement with BGS, a discounted rate schedule has been created that will give NAEBA members a 30% discount off of non-member rates.

Following is the rate schedule for purity testing.

Elk Protein Purity Testing		
No. Samples per Shipment	List Price/Sample	NAEBA Discount Price/Sample
1-10	\$100	\$70
11-20	\$90	\$63
21-50	\$80	\$56
51-100	\$70	\$49
101 or more	\$60	\$42

NAEBA is currently working with several state agencies to validate the BGS test for movement of elk. It is hoped to have agreements with those states by summer that would allow movement of shooter bulls using the BGS test as proof of purity.

BGS is also offering a pregnancy test at a considerable lower rate than previously seen for elk. The initial cost is \$5 for non-NAEBA members and \$3.50-\$4.00 for NAEBA members. The pregnancy samples are to be drawn in purple top tubes and need to be overnight shipped to BGS. Purity and pregnancy tests can be performed from the same single sample, saving on shipping and blood drawing expenses.

For a sample submission form and instructions go to:
<http://biogeneticservices.com/forms/animalgenotyping.pdf>

You can reach Biogenetic Services, Inc. at:

Biogenetics Services Inc.
 801 32nd Avenue
 Brookings, SD 57006
 PH: 605-697-8500
 FAX: 605-697-8507
 Toll Free: 800-423-4163
 Email: biogene@brookings.net ~ www.biogeneticservices.com

2012 Minnesota State Fair Schedule

Even though it seems like summer is just beginning, the MN State Fair will be here before we know it! Thank you to all who have already signed up to work the 2012 MN State Fair! The fair schedule to date is shown below; there are a few time slots still open. Any and all help, for any amount of time, is greatly welcomed!

Elk sausage, sticks and jerky will once again be sold. At this time the plan is to sell dog chews along with a new item, Atomic Chef spices for elk and other wild game. The people from Atomic Chef will be very active in the booth promoting great ways to prepare elk meat. This will make for a wide array of great offerings from the MnEBA booth!



Working the State Fair booth has become a memorable tradition for many MnEBA members. The entire family will have fun at the fair, no matter what their age! If you haven't yet made this part of the tradition for your family, try it this year. You will be glad you did! If you've never worked the booth, sign up to work with someone already on the list or take an open slot. Or, consider bringing a friend to work with you. Contact Morrie Evenson at (320) 212-1479 or Daphne Evenson at (320) 894-2304 to sign up.

Date	Time	Workers	Date	Time	Workers
Pre-Fair		Set Up – Paul Hueg Family OPEN for additional volunteers	8/29	8 – 2	Norman Schimmelpfennig
8/23	8 - 2	Morrie & Daphne Evenson & friends		2 – 9	OPEN
	2 – 9	OPEN	8/30	8 – 2	Jim Byrne / Martin Zacharias
8/24	8 – 2	Jon & Richard Aase		2 - 9	Jim Byrne / Martin Zacharias
	2 – 9	Don & Joyce Kaplan	8/31	8 – 2	Jim Byrne / Glen & Kaye Zearth
8/25	8 – 2	Don & Joyce Kaplan		2 - 9	Jim Byrne / Glen & Kaye Zearth
	2 – 9	Don & Joyce Kaplan	9/1	8 – 2	OPEN
8/26	8 – 2	OPEN		2 – 9	OPEN
	2 – 9	OPEN	9/2	8 – 2	Prodzinski Family
8/27	8 – 2	OPEN		2 - 9	Prodzinski Family
	2 – 9	OPEN	9/3	8 – 2	Greg & Roxy Lubinski
8/28	8 – 2	OPEN		2 – 9	Paul & Lynn Hueg
	2 – 9	OPEN			

MnEBA Committee Postcards

2012 MnEBA Committees

Please place a check by the committee(s) you would be willing to assist with. If you would like more information before deciding, please indicate "**more info**" and someone will contact you to answer your questions.

*Please return this self addressed stamped postcard by **May 15th**. Thank you for your consideration!*

☐ Annual Conference ☐ Antler Competition
☐ Nominating ☐ Promotions
☐ Awards ☐ State Fair
☐ Auction ☐ Health
☐ Fundraising ☐ Government Relations

They can still be turned in!!!

All MnEBA members received a committee postcard (see picture) in the last newsletter mailing with a list of committees looking for volunteers. All you need to do is mark which committee(s) you would be willing to assist with and put it back in your mailbox, postage has already been taken care of!

Most committee work can be done via email or an occasional phone conference call which the MnEBA office can help set up. Please consider joining a committee or two and let's see what new ideas we can come up with!

Committee Reports

Legislative Update by Tony Kwilas

Vikings Stadium, Bonding Bill and Taxes Dominate Session.

The 2012 legislature adjourned on May 10 with the Vikings Stadium, bonding bill and the omnibus tax bill dominating the debate during the last 3 weeks of session. Governor Dayton and the Legislature reached an agreement on the Vikings Stadium and the bonding bill, which were both signed by the Governor. The Governor and the Legislature could not reach an agreement on the omnibus tax bill, which was vetoed twice by the Governor. The House and Senate will now focus on the fall election, where all 201 legislative seats will be on the ballot. Due to redistricting, all of the legislative districts were re-drawn, so the legislators will all be running for re-election in new districts. The 2013 legislative session is scheduled to begin on January 8, 2013.

Fortunately for the Minnesota Elk Breeders Association, there were no major issues of concern during the 2012 session.

As always, please feel free to contact me if you have any questions.

TK

2013 MnEBA Annual Conference

The 2013 MnEBA Annual Conference will be held at the Holiday Inn in Alexandria, MN on January 11-12, 2013.

This will be MnEBA's 20th annual conference! What would you like to see to make it an extra special anniversary conference? Do you have any speaker and/or fundraising ideas?

Contact Kaye Zearth at (320) 834-4064 or oakpoint@gctel.com, Rita Prodzinski at (507) 452-1282 or rprod@hotmail.com, or Brenda Hartkopf at (320) 543-2686 or info@mneba.org with your ideas!

MnEBA COMMITTEE CONTACTS

Annual Conference	Kaye Zearth (320) 834-4064
Nominating	Fred Neubert (320) 352-6733
Government Relations	Jim Byrne (507) 358-6505
Antler Competition	Kaye Zearth (320) 834-4064
Health	Dr. Glen Zearth (320) 834-4064
Auction	Jerry Strodman (507) 451-3107
Awards	Patty VanGundy (507) 896-2380
Promotions	Brenda Hartkopf (320) 543-2686
State Fair	Morrie & Daphne Evenson (320) 354-5156
Fundraising	Brenda Hartkopf (320) 543-2686

Advertiser Index

Farm Bureau Financial Services

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Mohlman Elk Farm

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ADM Alliance Nutrition

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MnEBA Newsletter Advertising Rates

	Full Page	Half Page	Quarter Page	Business Card
1x	\$75	\$50	\$30	\$20
6x	\$400	\$300	\$180	\$120
Size	9 ¼ x 7 ¼	4 ½ x 7 ¼ or 9 ¼ x 3 ½	4 ½ x 3 ½	2 x 3 ½

Ads must be camera ready. To place an ad, call the MnEBA Office at (320) 543-2686.



**Minnesota Elk Breeders
Association**

9086 Keats Avenue SW
Howard Lake, MN 55349

PHONE:
320-543-2686

FAX:
320-543-2983

E-MAIL:
info@mneba.org

OFFICE HOURS
8:30-11:30 a.m.
Mondays, Tuesdays &
Thursdays

Calendar of Events

July 21, 2012 – MnEBA Summer Picnic, Double A Elk Farm, Hillman, MN

August 2 – 4, 2012 – NAEBA Annual Convention & International Antler Competition, Northland Inn, Brooklyn Center, MN

August 23 – September 3, 2012 – MN State Fair, State Fairgrounds, St. Paul, MN

January 11 - 12, 2013 – MnEBA 20th Anniversary Annual Conference, Holiday Inn, Alexandria, MN

Classified Ads

For Sale: Semen \$75 per straw. Discount for volume purchase. 500 straws available. Very strong genetics. From three bulls – all unofficially scored over 485 inches SCI. Additional information available at (800) 485-7778 or email medlandelk@gmail.com.

Wanted: Wolf Creek Elk Ranch is buying hard antler at \$8 per pound delivered to the ranch in Sturgeon Lake or to Wapiti Labs Inc. in Ham Lake. Must also include copy of CWD certification from the MN Board of Animal Health. Call Klint at (877) 497-9653.

Wanted: Meat animals wanted. Contact Brian Wagner at (612) 366-5078.

For Sale: (2) Kiwi squeeze chutes. Call Larry Gerdes at 715-594-3534.

Elk Hide Tanning: Elk hide tanning, \$325 hair off or \$12.50 per square foot, hair on. We can also make jackets, vests, gloves and more from your hides. Call for free catalog or for more information at (800) USA-FOXX. Check out our web site at www.usafoxx.com or email info@usafoxx.com. USA Foxx & Furs, Duluth, MN.

Advertise Here Free: If you are a MnEBA member, you can advertise here free of charge. If you are not a member but are interested in advertising, the cost is \$25 up to 25 words and \$.45 per word over 25 words. For more information, contact Brenda Hartkopf at (320) 543-2686.

**MINNESOTA ELK
BREEDERS
ASSOCIATION**

9086 Keats Avenue SW
Howard Lake, MN 55349